

# LEADERSHIP SKILLS FOR MANAGERS

2 DAY  
COURSE

There is a difference between being a leader and being a manager, but the best managers are also great leaders who motivate and engage others, connecting people with vision.

This course strengthens core leadership skills and will also help you identify ways you can continue to improve over time.

This course supports the development of the following core competencies:

Self-awareness  
Social awareness  
Active listening  
Accurate self-assessment  
Adaptability  
Managing relationships  
Self-control  
Empathy

This course is suitable for managers who already have some experience managing people and are wanting to further develop their core leadership competencies, with a focus on motivating and engaging others to work towards team and organisational goals.

## LEARNING OUTCOMES

- Discover the power of emotional intelligence to improve results.
- Connect people with vision by understanding what motivates them.
- Increase engagement through team and individual goal setting.
- Lead people through change and overcome resistance.
- Understand how others perceive your leadership skills.

## TOPICS COVERED IN THIS COURSE

### Defining leadership

Understand your purpose, identify your leadership challenges and ask yourself 'Why should anyone follow me?'

### Leadership vs management

Identify the difference between leadership and management and when you should apply the skills of each.

### Understanding your leadership strengths

Increase self-awareness of your leadership style and skills in comparison to others' perceptions.

### Leading with emotional intelligence

Understand how a leader's mood impacts results and monitor emotions as a way of guiding your actions and decisions.

### Leadership styles that get results

Learn how great leaders use different leadership styles to get the best results from their team in different situations.

### Motivation and engagement

Understand the benefits of an engaged workforce and what you can do on a daily basis to build engagement.

### Motivating your team

Identify motivational principles and preferences and apply intrinsic and extrinsic motivators to improve results, productivity and nurture innovation.

### Goal setting

Goal setting is essential to motivation. Learn the steps of goal setting and how to involve your team to maximise your chance of success.

### Strategic leadership and vision

Learn about the six essential elements of strategic leadership every manager must have and things you can do to impact organisational culture and inspire people towards the vision.

### Leading change and overcoming resistance

Many organisations today face a dynamic and changing environment. Identify types of resistance and ways to overcome them.



360° Feedback

### Behavioural profile: MySkillsProfile 360° Questionnaire

The 360° feedback assessment questionnaire used in this course will help you:

- compare your perception of your strengths with what others think
- increase awareness of how your leadership style and skills impact your performance
- identify areas you can work on to improve your performance and realise your potential.